

Tony Baldwin, Ed.D., Superintendent

175 Bingham Road, Asheville, NC 28806  
P 828.255.5921 F 828.255.5923  
www.buncombe.k12.nc.us

MEMO TO: Dr. Tony Baldwin  
Superintendent

FROM: Tim Fierle, AIA  
Director of Facilities



DATE: May 24, 2017

**SUBJECT: Discovery Academy Phase 4: Procurement of Furnishings**

PBI Commercial Interiors was selected to provide furnishings for previous Discovery Academy phases. In order to get furnishings in place for the current renovation project by Fall 2017, the order must be placed now. Selections in keeping with previous phases have been made and are outlined in the attached proposal. Minor cost deviation may occur due to specific fabrics and finishes selected by the school and Facilities Director.

Mr. Ron Venturella, BCS Purchasing Supervisor, has reviewed the PBI proposal and agrees that it complies with G.S. 143-129(e)(3) regarding "competitively obtained purchasing services at discount prices."

**RECOMMENDATION:** Issue a purchase order to PBI Commercial Interiors for furniture for Discovery Academy Phase 4 in the amount of approximately \$110,000.

Attachment: PBI Commercial Interiors Proposal

Cc: Mr. Nathan Allison, Discovery Academy Principal  
Ms. Christy Cheek, CTE Director  
Ms. Deborah Frisby, Chief Financial Officer  
Mr. Ron Venturella, Purchasing Officer



123 Sweeten Creek Rd.  
 Asheville, NC 28803  
 Suite A  
 Phone: 828.277.7001  
 Fax: 828-277-7003

**PROPOSAL: 35383**

DATE: 05/23/17  
 PROJECT#: 2-181

<b>PROPOSAL FOR:</b>	<b>INSTALL AT:</b>
<b>ATTN: Nathan Allison</b> <b>Buncombe County Board of Education</b> <b>175 Bingham Road</b> <b>Asheville, NC 28806</b>	<b>Buncombe County Board of Education</b> <b>175 Bingham Road - Discovery Academy</b> <b>Asheville, NC 28806</b> <b>ATTN: Nathan Allison #271-4521</b> <b>nathan.allison@bcsemail.org</b>

<b>SALESPERSON</b>	<b>TERMS</b>	<b>EST. INSTALL</b>	<b>QUOTE VALID</b>
KIM ROBINSON	NET 10	/ /	06/09/17

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
			**#420C KI NC STATE CONTRACT #201400059 PRODUCTS & PRICING**		
			**HAWORTH U.S. COMM. CONTRACT #55603AA/LYNX #1973383 PRODUCTS & PRICING**		
			**420A JSI NC STATE CONTRACT PRODUCTS & PRICING**		
			*420A SPECIAL-T NC STATE CONTRACT PRODUCTS & PRICING*		
			**FOCUS 1439**		
1	1	JDSL-246 0-JFFLBN	X Series, Rect Desk, Lam, EB3, 24X60, End, End, Lam, 1/3 Mod, No Cbl Mgt ,H-AE MAPLE GRD A ,HP-AE MAPLE GRD A ,H-AE MAPLE GRD A ,HP-AE MAPLE GRD A ,TR-LE METALLIC SILVER GRD B	450.39	450.39
2	1	V2BG-632 4-L	V Series, PST, 63.5"Hx 23.68" Drw/Bookcase, Touchlatch, F/F, Drawers, R ,TR-LE METALLIC SILVER GRD B ,LR-BP CHROME GRD A	704.11	704.11



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<b>SALESPERSON</b>	<b>TERMS</b>	<b>EST. INSTALL</b>	<b>QUOTE VALID</b>
KIM ROBINSON	NET 10	/ /	06/09/17

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
3	1	LSET-2	HW,Lock Set, Keyed Alike,Lock Plug And Key, Qty Of 2 ,LX-BP CHROME GRD A	0.00	0.00
4	1	SWNA	KI_PIRETTI Strive High Density Sled Base,Poly, Armless Chair /SX Starlight Silver Metallic /NFR No Fire Retardant /PFN Flannel /S Stainless steel glides /R Shipping rack - 50 per	105.60	105.60
5	1	SLCAUC	KI_PIRETTI Strive Four-Leg Cantilever Arm Chair W/Casters,Uph Seat /SX Starlight Silver Metallic /NFR (STD) CA 117 Foam and Fabric GRD2 Fabric Grade 2 2QUPHPARQUET 2Q PARQUET /2QAE ALPINE /S Hard floor casters (black only) -NFR No Fire Retardant /PFN Flannel	206.25	206.25
Sub Total					1,466.35
**PRIVATE DINING 1040**					
6	1	ATMTD246 0-74P-WS R-S3	KI_All Terrain Mobile Instructors Desk,Steel Door,Aluminum Bow Tie Additional Additional Laminates /LW WILSONART - 2 week additional lead time /790960 FUSION MAPLE - MATTE /SX Starlight Silver Metallic /KS Key standard /EWG Warm Grey edge	1,272.15	1,272.15



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SALESPERSON	TERMS	EST. INSTALL	QUOTE VALID		
KIM ROBINSON	NET 10	/ /	06/09/17		
#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
7	1	JDSL-246 0-JFASBN	X Series,Rect Desk,Lam, EB3,24X60,End,Ped,Ptd,1/3 Mod,No Cbl Mgt ,H-AE MAPLE GRD A ,HP-AE MAPLE GRD A ,TR-LE METALLIC SILVER GRD B ,TR-LE METALLIC SILVER GRD B	399.76	399.76
8	1	VPDH-24- SLRB	V Series,Desk Ped,Attached,Box/Box/File,24"D,1 Thrd Pull, Right Ha ,TR-LE METALLIC SILVER GRD B ,LR-BP CHROME GRD A	198.42	198.42
9	1	V2BG-632 4-L	V Series,PST,63.5"Hx 23.68" Drw/Bookcase,Touchlatch,F/F, Drawers,R ,TR-LE METALLIC SILVER GRD B ,LR-BP CHROME GRD A	704.11	704.11
10	1	LSET-3	HW,Lock Set, Keyed Alike,Lock Plug And Key, Qty Of 3 ,LX-BP CHROME GRD A	0.00	0.00
11	1	SLCAUC	KI_PIRETTI Strive Four-Leg Cantilever Arm Chair W/Casters,Uph Seat /SX Starlight Silver Metallic /NFR (STD) CA 117 Foam and Fabric GRD2 Fabric Grade 2 2QUPHPARQUET 2Q PARQUET /2QAE ALPINE /S Hard floor casters (black only) -NFR No Fire Retardant /PFN Flannel	206.25	206.25
12	11	SLNAPC	KI_PIRETTI Strive Four-Leg Armless Chair W/Casters,Poly /SX Starlight Silver Metallic /NFR No Fire Retardant CONTINUED...	125.40	1,379.40



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KIM ROBINSON	NET 10	/ /	06/09/17		
#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
			/PGN Grass Green /S Hard floor casters (black only)		
13	11	SLNAPC	KI_PIRETTI Strive Four-Leg Armless Chair W/Casters,Poly /SX Starlight Silver Metallic /NFR No Fire Retardant /PSK Sky Blue /S Hard floor casters (black only)	125.40	1,379.40
14	11	SLNAPC/S 17162574	KI_PIRETTI Strive Four-Leg Armless Chair W/Casters,Poly /SX Starlight Silver Metallic /NFR No Fire Retardant /TO Tangelo /S Hard floor casters (black only)	125.40	1,379.40
15	11	SLNAPC/S 17162575	KI_PIRETTI Strive Four-Leg Armless Chair W/Casters,Poly /SX Starlight Silver Metallic /NFR No Fire Retardant /GX Grape /S Hard floor casters (black only)	125.40	1,379.40
16	22	ARCH-246 0	SPT_Rectantular Table with Arch Base on Casters 60"w x 24"d Table Shape: Rectangle Table Size: 24"d x 60"w Base Type: T-Legs Table Height: Standard height 29" Casters: Skate Caster Base Color: Metallic Silver Laminate Color:Kensington Maple Edge: 3MM Vinyl Edge Edge Color: Kensington Maple	369.46	8,128.12
Sub Total					16,426.41



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SALESPERSON	TERMS	EST. INSTALL	QUOTE VALID		
KIM ROBINSON	NET 10	/ /	06/09/17		
#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
			**STUDIO 1227**		
17	1	ATMTD246 0-74P-WS R-S3	KI_All Terrain Mobile Instructors Desk,Steel Door,Aluminum Bow Tie Additional Additional Laminates /LW WILSONART - 2 week additional lead time /790960 FUSION MAPLE - MATTE /SX Starlight Silver Metallic /KS Key standard /EWG Warm Grey edge	1,272.15	1,272.15
18	1	JDSL-246 0-JFASBN	X Series,Rect Desk,Lam, EB3,24X60,End,Ped,Ptd,1/3 Mod,No Cbl Mgt ,H-AE MAPLE GRD A ,HP-AE MAPLE GRD A ,TR-LE METALLIC SILVER GRD B ,TR-LE METALLIC SILVER GRD B	399.76	399.76
19	1	VPDH-24- SLRB	V Series,Desk Ped,Attached,Box/Box/File,24"D,1 Thrd Pull, Right Ha ,TR-LE METALLIC SILVER GRD B ,LR-BP CHROME GRD A	198.42	198.42
20	1	V2BG-632 4-L	V Series,PST,63.5"Hx 23.68" Drw/Bookcase,Touchlatch,F/F, Drawers,R ,TR-LE METALLIC SILVER GRD B ,LR-BP CHROME GRD A	704.11	704.11
21	1	LSET-3	HW,Lock Set, Keyed Alike,Lock Plug And Key, Qty Of 3 ,LX-BP CHROME GRD A	0.00	0.00



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KIM ROBINSON	NET 10	/ /		06/09/17	
#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
22	1	SLCAUC	KI_PIRETTI Strive Four-Leg Cantilever Arm Chair W/Casters,Uph Seat /SX Starlight Silver Metallic /NFR (STD) CA 117 Foam and Fabric GRD2 Fabric Grade 2 2QUPHPARQUET 2Q PARQUET /2QAE ALPINE /S Hard floor casters (black only) -NFR No Fire Retardant /PFN Flannel	206.25	206.25
23	6	SLNAPC	KI_PIRETTI Strive Four-Leg Armless Chair W/Casters,Poly /SX Starlight Silver Metallic /NFR No Fire Retardant /PGN Grass Green /S Hard floor casters (black only)	125.40	752.40
24	5	SLNAPC	KI_PIRETTI Strive Four-Leg Armless Chair W/Casters,Poly /SX Starlight Silver Metallic /NFR No Fire Retardant /PSK Sky Blue /S Hard floor casters (black only)	125.40	627.00
25	6	SLNAPC/S 17162574	KI_PIRETTI Strive Four-Leg Armless Chair W/Casters,Poly /SX Starlight Silver Metallic /NFR No Fire Retardant /TO Tangelo /S Hard floor casters (black only)	125.40	752.40
26	5	SLNAPC/S 17162575	KI_PIRETTI Strive Four-Leg Armless Chair W/Casters,Poly /SX Starlight Silver Metallic /NFR No Fire Retardant /GX Grape /S Hard floor casters (black only)	125.40	627.00



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SALESPERSON	TERMS	EST. INSTALL	QUOTE VALID		
KIM ROBINSON	NET 10	/ /	06/09/17		
#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
27	11	ARCH-246 0	SPT_Rectantular Table with Arch Base on Casters 60"w x 24"d Table Shape: Rectangle Table Size: 24"d x 60"w Base Type: T-Legs Table Height: Standard height 29" Casters: Skate Caster Base Color: Metallic Silver Laminate Color:Kensington Maple Edge: 3MM Vinyl Edge Edge Color: Kensington Maple	369.46	4,064.06
Sub Total					9,603.55
**STUDIO 1228**					
28	1	ATMTD246 0-74P-WS L-S3	KI_All Terrain Mobile Instructors Desk,Steel Door,Aluminum Bow Tie Additional Additional Laminates /LW WILSONART - 2 week additional lead time /790960 FUSION MAPLE - MATTE /SX Starlight Silver Metallic /KS Key standard /EWG Warm Grey edge	1,272.15	1,272.15
29	1	JDSL-246 0-JAFSBN	X Series,Rect Desk,Lam, EB3,24X60,Ped,End,Ptd,1/3 Mod,No Cbl Mgt ,H-AE MAPLE GRD A ,HP-AE MAPLE GRD A ,TR-LE METALLIC SILVER GRD B ,TR-LE METALLIC SILVER GRD B	399.76	399.76
30	1	VPDH-24- SLLB	V Series,Desk Ped,Attached,Box/Box/File,24"D,1 Thrd Pull, Left Han ,TR-LE METALLIC SILVER GRD B CONTINUED...	198.42	198.42





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SALESPERSON	TERMS	EST. INSTALL	QUOTE VALID		
KIM ROBINSON	NET 10	/ /	06/09/17		
#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
31	1	V2BJ-632 4-L	,LR-BP CHROME GRD A V Series,PST,63.5"Hx 23.68" Drw/Bookcase,Touchlatch,F/F, Drawers,L	704.11	704.11
32	1	LSET-3	,TR-LE METALLIC SILVER GRD B HW,Lock Set, Keyed Alike,Lock Plug And Key, Qty Of 3 ,LR-BP CHROME GRD A ,LX-BP CHROME GRD A	0.00	0.00
33	1	SLCAUC	KI_PIRETTI Strive Four-Leg Cantilever Arm Chair W/Casters,Uph Seat /SX Starlight Silver Metallic /NFR (STD) CA 117 Foam and Fabric GRD2 Fabric Grade 2 2QUPHPARQUET 2Q PARQUET /2QAE ALPINE /S Hard floor casters (black only) -NFR No Fire Retardant /PFN Flannel	206.25	206.25
34	5	SLNAPC	KI_PIRETTI Strive Four-Leg Armless Chair W/Casters,Poly /SX Starlight Silver Metallic /NFR No Fire Retardant /PGN Grass Green /S Hard floor casters (black only)	125.40	627.00
35	6	SLNAPC	KI_PIRETTI Strive Four-Leg Armless Chair W/Casters,Poly /SX Starlight Silver Metallic /NFR No Fire Retardant /PSK Sky Blue /S Hard floor casters (black only)	125.40	752.40



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SALESPERSON	TERMS	EST. INSTALL	QUOTE VALID		
KIM ROBINSON	NET 10	/ /	06/09/17		
#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
36	5	SLNAPC/S 17162574	KI_PIRETTI Strive Four-Leg Armless Chair W/Casters,Poly /SX Starlight Silver Metallic /NFR No Fire Retardant /TO Tangelo /S Hard floor casters (black only)	125.40	627.00
37	6	SLNAPC/S 17162575	KI_PIRETTI Strive Four-Leg Armless Chair W/Casters,Poly /SX Starlight Silver Metallic /NFR No Fire Retardant /GX Grape /S Hard floor casters (black only)	125.40	752.40
38	11	ARCH-246 0	SPT_Rectantular Table with Arch Base on Casters 60"w x 24"d Table Shape: Rectangle Table Size: 24"d x 60"w Base Type: T-Legs Table Height: Standard height 29" Casters: Skate Caster Base Color: Metallic Silver Laminate Color:Kensington Maple Edge: 3MM Vinyl Edge Edge Color: Kensington Maple	369.46	4,064.06
Sub Total					9,603.55
**CONFERENCE 1235**					
39	1	ATMTD246 0-74P-WS L-S3	KI_All Terrain Mobile Instructors Desk,Steel Door,Aluminum Bow Tie Additional Additional Laminates /LW WILSONART - 2 week additional lead time /790960 FUSION MAPLE - MATTE /SX Starlight Silver Metallic /KS Key standard CONTINUED...	1,272.15	1,272.15



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SALESPERSON	TERMS	EST. INSTALL		QUOTE VALID	
KIM ROBINSON	NET 10	/ /		06/09/17	
#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
40	1	JDSL-246 0-JAFSBN	/EWG Warm Grey edge  X Series,Rect Desk,Lam, EB3,24X60,Ped,End,Ptd,1/3 Mod,No Cbl Mgt  ,H-AE MAPLE GRD A ,HP-AE MAPLE GRD A ,TR-LE METALLIC SILVER GRD B ,TR-LE METALLIC SILVER GRD B	399.76	399.76
41	1	VPDH-24- SLLB	V Series,Desk Ped,Attached,Box/Box/File,24"D,1 Thrd Pull, Left Han  ,TR-LE METALLIC SILVER GRD B ,LR-BP CHROME GRD A	198.42	198.42
42	1	V2BJ-632 4-L	V Series,PST,63.5"Hx 23.68" Drw/Bookcase,Touchlatch,F/F, Drawers,L  ,TR-LE METALLIC SILVER GRD B ,LR-BP CHROME GRD A	704.11	704.11
43	1	LSET-3	HW,Lock Set, Keyed Alike,Lock Plug And Key, Qty Of 3  ,LX-BP CHROME GRD A	0.00	0.00
44	1	SLCAUC	KI_PIRETTI Strive Four-Leg Cantilever Arm Chair W/Casters,Uph Seat  /SX Starlight Silver Metallic /NFR (STD) CA 117 Foam and Fabric GRD2 Fabric Grade 2 2QUPHPARQUET 2Q PARQUET /2QAE ALPINE /S Hard floor casters (black only) -NFR No Fire Retardant /PFN Flannel	206.25	206.25



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KIM ROBINSON	NET 10	/ /	06/09/17		
#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
45	11	SLNAPC	KI_PIRETTI Strive Four-Leg Armless Chair W/Casters,Poly /SX Starlight Silver Metallic /NFR No Fire Retardant /PGN Grass Green /S Hard floor casters (black only)	125.40	1,379.40
46	11	SLNAPC	KI_PIRETTI Strive Four-Leg Armless Chair W/Casters,Poly /SX Starlight Silver Metallic /NFR No Fire Retardant /PSK Sky Blue /S Hard floor casters (black only)	125.40	1,379.40
47	11	SLNAPC/S 17162574	KI_PIRETTI Strive Four-Leg Armless Chair W/Casters,Poly /SX Starlight Silver Metallic /NFR No Fire Retardant /TO Tangelo /S Hard floor casters (black only)	125.40	1,379.40
48	11	SLNAPC/S 17162575	KI_PIRETTI Strive Four-Leg Armless Chair W/Casters,Poly /SX Starlight Silver Metallic /NFR No Fire Retardant /GX Grape /S Hard floor casters (black only)	125.40	1,379.40
49	22	ARCH-246 0	SPT_Rectantular Table with Arch Base on Casters 60"w x 24"d Table Shape: Rectangle Table Size: 24"d x 60"w Base Type: T-Legs Table Height: Standard height 29" Casters: Skate Caster Base Color: Metallic Silver Laminate Color:Kensington Maple Edge: 3MM Vinyl Edge Edge Color: Kensington Maple	369.46	8,128.12



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KIM ROBINSON	NET 10	/ /	06/09/17		
#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
			Sub Total		16,426.41
			**CONFERENCE 1261**		
50	1	ATMTD246 0-74P-WS R-S3	KI_All Terrain Mobile Instructors Desk,Steel Door,Aluminum Bow Tie Additional Additional Laminates /LW WILSONART - 2 week additional lead time /790960 FUSION MAPLE - MATTE /SX Starlight Silver Metallic /KS Key standard /EWG Warm Grey edge	1,272.15	1,272.15
51	1	JDSL-246 0-JFASBN	X Series,Rect Desk,Lam, EB3,24X60,End,Ped,Ptd,1/3 Mod,No Cbl Mgt ,H-AE MAPLE GRD A ,HP-AE MAPLE GRD A ,TR-LE METALLIC SILVER GRD B ,TR-LE METALLIC SILVER GRD B	399.76	399.76
52	1	VPDH-24- SLRB	V Series,Desk Ped,Attached,Box/Box/File,24"D,1 Thrd Pull, Right Ha ,TR-LE METALLIC SILVER GRD B ,LR-BP CHROME GRD A	198.42	198.42
53	1	V2BG-632 4-L	V Series,PST,63.5"Hx 23.68" Drw/Bookcase,Touchlatch,F/F, Drawers,R ,TR-LE METALLIC SILVER GRD B ,LR-BP CHROME GRD A	704.11	704.11
54	1	LSET-3	HW,Lock Set, Keyed Alike,Lock Plug And Key, Qty Of 3 ,LX-BP CHROME GRD A	0.00	0.00



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**PROPOSAL: 35383**

DATE: 05/23/17  
 PROJECT#: 2-181

PROPOSAL FOR:		INSTALL AT:			
<b>ATTN: Nathan Allison</b> <b>Buncombe County Board of Education</b> <b>175 Bingham Road</b> <b>Asheville, NC 28806</b>		<b>Buncombe County Board of Education</b> <b>175 Bingham Road - Discovery Academy</b> <b>Asheville, NC 28806</b> <b>ATTN: Nathan Allison #271-4521</b> <b>nathan.allison@bcsemail.org</b>			
SALESPERSON	TERMS	EST. INSTALL	QUOTE VALID		
KIM ROBINSON	NET 10	/ /	06/09/17		
#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
55	15	ARCH-306 0-TRA	SPT_Trapezoid Table with Arch Base on Casters 60"w x 30"d Table Shape: Trapezoid Table Size: 30"d x 60"w Base Type: T-Legs Table Height: Standard height 29" Casters: Skate Caster Base Color: Metallic Silver Laminate Color:Kensington Maple Edge: 3MM Vinyl Edge Edge Color: Kensington Maple	421.89	6,328.35
56	26	5642B1.A 130	SOI_Focus, Side Chair, Mesh Back, Silver Frame, with Casters, A130 Arm, Crypton Fabric MC31 Apple Mesh FABRIC Fabric Grade Selections FG3 Fabric Grade 3 COVERCLOTH Cover Cloth Standard Color Selection GRAPHITE Cover Cloth Graphite ~ No Selection C12 Hard Floor Casters ~ No Ganging Bracket Upgrade	233.22	6,063.72
57	0	5642B1.A 130	*OPTIONAL* Focus, Side Chair, Mesh Back, Silver Frame, with Caster Vinyl MC31 Apple Mesh FABRIC Fabric Grade Selections FG2 Fabric Grade 2 SLIDE Slide Standard Color Selection NICKEL Slide Nickel C12 Hard Floor Casters ~ No Ganging Bracket Upgrade	222.64	0.00
58	0	2222.B1. B.A127	*OPTIONAL*Wit Task, Midback, Mesh Back, Basic, Fixed Arms Fixed Arms Vinyl Z2 Silver B5 Standard Black Base CONTINUED...	221.72	0.00



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 PROJECT#: 2-181

PROPOSAL FOR:		INSTALL AT:			
<b>ATTN: Nathan Allison</b> <b>Buncombe County Board of Education</b> <b>175 Bingham Road</b> <b>Asheville, NC 28806</b>		<b>Buncombe County Board of Education</b> <b>175 Bingham Road - Discovery Academy</b> <b>Asheville, NC 28806</b> <b>ATTN: Nathan Allison #271-4521</b> <b>nathan.allison@bcsemail.org</b>			
SALESPERSON	TERMS	EST. INSTALL	QUOTE VALID		
KIM ROBINSON	NET 10	/ /	06/09/17		
#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
			S0 Standard Cylinder C17 Black Hard Floor Casters MC31 Apple FABRIC Fabric Grade Selection GRD 2 Fabric Grade 2 SLIDE Slide Standard Color Selection NICKEL Slide Nickel KD Knocked Down		
59	0	2222.B1. B.A127	*OPTIONAL*Wit Task, Midback, Mesh Back, Basic, Fixed Arms Crypton Fabric Z2 Silver B5 Standard Black Base S0 Standard Cylinder C17 Black Hard Floor Casters MC31 Apple FABRIC Fabric Grade Selection GRD 3 Fabric Grade 3 COVERCLOTH Cover Cloth Standard Color Selection GRAPHITE Cover Cloth Graphite ~ No Selection KD Knocked Down	237.36	0.00
60	0	1033.BK1 .B.AR2	*OPTIONAL*Novo, Midback, Mesh Back, Basic, Fixed Task Arms Vinyl AL1 Black LA12 Apple CH1 Standard Cylinder FC1 Black Frame B17 Black Nylon Base CS6 Hard Floor Casters MC31 Apple Mesh FABRIC Fabric Grade Selections FG2 Fabric Grade 2 SLIDE Slide Standard Color Selection NICKEL Slide Nickel KD Knocked Down	221.72	0.00



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PROPOSAL FOR:		INSTALL AT:			
<b>ATTN: Nathan Allison</b> <b>Buncombe County Board of Education</b> <b>175 Bingham Road</b> <b>Asheville, NC 28806</b>		<b>Buncombe County Board of Education</b> <b>175 Bingham Road - Discovery Academy</b> <b>Asheville, NC 28806</b> <b>ATTN: Nathan Allison #271-4521</b> <b>nathan.allison@bcsemail.org</b>			
SALESPERSON	TERMS	EST. INSTALL	QUOTE VALID		
KIM ROBINSON	NET 10	/ /	06/09/17		
#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
61	0	1033.BK1 .B.AR2	*OPTIONAL*Novo, Midback, Mesh Back, Basic, Fixed Task Arms, Crypton Fabric AL1 Black LA12 Apple CH1 Standard Cylinder FC1 Black Frame B17 Black Nylon Base CS6 Hard Floor Casters MC31 Apple Mesh FABRIC Fabric Grade Selections FG3 Fabric Grade 3 COVERCLOTH Cover Cloth Standard Color Selection GRAPHITE Cover Cloth Graphite KD Knocked Down	237.36	0.00
			Sub Total		14,966.51
**CONFERENCE 1260**					
62	1	ATMTD246 0-74P-WS R-S3	KI_All Terrain Mobile Instructors Desk,Steel Door,Aluminum Bow Tie Additional Additional Laminates /LW WILSONART - 2 week additional lead time /790960 FUSION MAPLE - MATTE /SX Starlight Silver Metallic /KS Key standard /EWG Warm Grey edge	1,272.15	1,272.15
63	1	JDSL-246 0-JFASBN	X Series,Rect Desk,Lam, EB3,24X60,End,Ped,Ptd,1/3 Mod,No Cbl Mgt ,H-AE MAPLE GRD A ,HP-AE MAPLE GRD A ,TR-LE METALLIC SILVER GRD B ,TR-LE METALLIC SILVER GRD B	399.76	399.76





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**PROPOSAL: 35383**

DATE: 05/23/17  
 PROJECT#: 2-181

PROPOSAL FOR:			INSTALL AT:		
<b>ATTN: Nathan Allison</b> <b>Buncombe County Board of Education</b> <b>175 Bingham Road</b> <b>Asheville, NC 28806</b>			<b>Buncombe County Board of Education</b> <b>175 Bingham Road - Discovery Academy</b> <b>Asheville, NC 28806</b> <b>ATTN: Nathan Allison #271-4521</b> <b>nathan.allison@bcsemail.org</b>		
SALESPERSON	TERMS	EST. INSTALL	QUOTE VALID		
KIM ROBINSON	NET 10	/ /	06/09/17		
#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
64	1	VPDH-24-SLRB	V Series,Desk Ped,Attached,Box/Box/File,24"D,1 Thrd Pull, Right Ha ,TR-LE METALLIC SILVER GRD B ,LR-BP CHROME GRD A	198.42	198.42
65	1	V2BG-632 4-L	V Series,PST,63.5"Hx 23.68" Drw/Bookcase,Touchlatch,F/F, Drawers,R ,TR-LE METALLIC SILVER GRD B ,LR-BP CHROME GRD A	704.11	704.11
66	1	LSET-3	HW,Lock Set, Keyed Alike,Lock Plug And Key, Qty Of 3 ,LX-BP CHROME GRD A	0.00	0.00
67	18	ARCH-306 0-TRA	SPT_Trapezoid Table with Arch Base on Casters 60"w x 30"d Table Shape: Trapezoid Table Size: 30"d x 60"w Base Type: T-Legs Table Height: Standard height 29" Casters: Skate Caster Base Color: Metallic Silver Laminate Color:Kensington Maple Edge: 3MM Vinyl Edge Edge Color: Kensington Maple	421.89	7,594.02
68	54	5642B1.A 130	SOI_Focus, Side Chair, Mesh Back, Silver Frame, with Casters, A130 Arm, Crypton Fabric MC31 Apple Mesh FABRIC Fabric Grade Selections FG3 Fabric Grade 3 COVERCLOTH Cover Cloth Standard Color Selection GRAPHITE Cover Cloth Graphite ~ No Selection C12 Hard Floor Casters ~ No Ganging Bracket Upgrade	233.22	12,593.88



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**PROPOSAL: 35383**

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 PROJECT#: 2-181

<b>PROPOSAL FOR:</b>	<b>INSTALL AT:</b>
<b>ATTN: Nathan Allison</b> <b>Buncombe County Board of Education</b> <b>175 Bingham Road</b> <b>Asheville, NC 28806</b>	<b>Buncombe County Board of Education</b> <b>175 Bingham Road - Discovery Academy</b> <b>Asheville, NC 28806</b> <b>ATTN: Nathan Allison #271-4521</b> <b>nathan.allison@bcsemail.org</b>

<b>SALESPERSON</b>	<b>TERMS</b>	<b>EST. INSTALL</b>	<b>QUOTE VALID</b>
KIM ROBINSON	NET 10	/ /	06/09/17

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
69	0	5642B1.A 130	*OPTIONAL* Focus, Side Chair, Mesh Back, Silver Frame, with Caster Vinyl MC31 Apple Mesh FABRIC Fabric Grade Selections FG2 Fabric Grade 2 SLIDE Slide Standard Color Selection NICKEL Slide Nickel C12 Hard Floor Casters ~ No Ganging Bracket Upgrade	222.64	0.00
70	0	2222.B1. B.A127	*OPTIONAL* Wit Task, Midback, Mesh Back, Basic, Fixed Arms Vinyl Z2 Silver B5 Standard Black Base S0 Standard Cylinder C17 Black Hard Floor Casters MC31 Apple FABRIC Fabric Grade Selection GRD 2 Fabric Grade 2 SLIDE Slide Standard Color Selection NICKEL Slide Nickel KD Knocked Down	221.72	0.00
71	0	2222.B1. B.A127	*OPTIONAL* Wit Task, Midback, Mesh Back, Basic, Fixed Arms Crypton Fabric Z2 Silver B5 Standard Black Base S0 Standard Cylinder C17 Black Hard Floor Casters MC31 Apple FABRIC Fabric Grade Selection GRD 3 Fabric Grade 3 COVERCLOTH Cover Cloth Standard Color Selection GRAPHITE Cover Cloth Graphite ~ No Selection KD Knocked Down	237.36	0.00



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**PROPOSAL: 35383**

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 PROJECT#: 2-181

<b>PROPOSAL FOR:</b>	<b>INSTALL AT:</b>
<b>ATTN: Nathan Allison</b> <b>Buncombe County Board of Education</b> <b>175 Bingham Road</b> <b>Asheville, NC 28806</b>	<b>Buncombe County Board of Education</b> <b>175 Bingham Road - Discovery Academy</b> <b>Asheville, NC 28806</b> <b>ATTN: Nathan Allison #271-4521</b> <b>nathan.allison@bcsemail.org</b>

<b>SALESPERSON</b>	<b>TERMS</b>	<b>EST. INSTALL</b>	<b>QUOTE VALID</b>
KIM ROBINSON	NET 10	/ /	06/09/17

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
72	0	1033.BK1 .B.AR2	*OPTIONAL*Novo, Midback, Mesh Back, Basic, Fixed Task Arms Vinyl	221.72	0.00
		AL1	Black		
		LA12	Apple		
		CH1	Standard Cylinder		
		FC1	Black Frame		
		B17	Black Nylon Base		
		CS6	Hard Floor Casters		
		MC31	Apple Mesh		
		FABRIC	Fabric Grade Selections		
		FG2	Fabric Grade 2		
		SLIDE	Slide Standard Color Selection		
		NICKEL	Slide Nickel		
		KD	Knocked Down		
73	0	1033.BK1 .B.AR2	*OPTIONAL*Novo, Midback, Mesh Back, Basic, Fixed Task Arms Crypton Fabric	237.36	0.00
		AL1	Black		
		LA12	Apple		
		CH1	Standard Cylinder		
		FC1	Black Frame		
		B17	Black Nylon Base		
		CS6	Hard Floor Casters		
		MC31	Apple Mesh		
		FABRIC	Fabric Grade Selections		
		FG3	Fabric Grade 3		
		COVERCLOTH	Cover Cloth Standard Color Selection		
		GRAPHITE	Cover Cloth Graphite		
		KD	Knocked Down		
			Sub Total		22,762.34
			**LEARN 2 STUDENT CHAIR/DESK**		



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SALESPERSON	TERMS	EST. INSTALL		QUOTE VALID	
KIM ROBINSON	NET 10	/ /		06/09/17	
#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
74	3	L2STP/NA /CAR	KI_PIRETTI Learn2 Strive No-arm Chair,Poly,Cup Holder/Access Rack /SX Starlight Silver Metallic /NFR No Fire Retardant /PGN Grass Green /PW Plastic worksurface /BLWS Black /S Hard floor casters	381.15	1,143.45
75	2	L2STP/NA /CAR	KI_PIRETTI Learn2 Strive No-arm Chair,Poly,Cup Holder/Access Rack /SX Starlight Silver Metallic /NFR No Fire Retardant /PSK Sky Blue /PW Plastic worksurface /BLWS Black /S Hard floor casters	381.15	762.30
76	3	L2STP/NA /CAR/S17 162576	KI_PIRETTI Learn2 Strive No-arm Chair,Poly,Cup Holder/Access Rack /SX Starlight Silver Metallic /NFR No Fire Retardant /TO Tangelo /PW Plastic worksurface /BLWS Black /S Hard floor casters	381.15	1,143.45
77	2	L2STP/NA /CAR/S17 162577	KI_PIRETTI Learn2 Strive No-arm Chair,Poly,Cup Holder/Access Rack /SX Starlight Silver Metallic /NFR No Fire Retardant /GX Grape /PW Plastic worksurface /BLWS Black /S Hard floor casters	381.15	762.30
Sub Total					3,811.50



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**PROPOSAL: 35383**

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 PROJECT#: 2-181

PROPOSAL FOR:			INSTALL AT:		
<b>ATTN: Nathan Allison</b> <b>Buncombe County Board of Education</b> <b>175 Bingham Road</b> <b>Asheville, NC 28806</b>			<b>Buncombe County Board of Education</b> <b>175 Bingham Road - Discovery Academy</b> <b>Asheville, NC 28806</b> <b>ATTN: Nathan Allison #271-4521</b> <b>nathan.allison@bcsemail.org</b>		
SALESPERSON	TERMS	EST. INSTALL	QUOTE VALID		
KIM ROBINSON	NET 10	/ /	06/09/17		
#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
			**BOOKCASE**		
78	1	VL3642BC	JSI_Vision 16"d x 36"w x 42"h 3-Shelf Bookcase SHE Shea	385.20	385.20
			Sub Total		385.20
			**KI SPECIAL COLOR UPCHARGE**		
79	1	TANGELO	KI upcharge for Tangelo Poly Shell color to be applied to Strive #SLNAPC. total of 34 chairs. Reference Quote #S17162574	333.33	333.33
80	1	GRAPE	KI upcharge for Grape Poly Shell color to be applied to Strive #SLNAPC. total of 34 chairs. Reference Quote #S17162575	333.33	333.33
81	1	TANGELO	KI upcharge for Tangelo Poly Shell color to be applied to Strive Learn 2 #L2STP/NA/CAR. total of 3 items. Reference Quote #S17162576	333.33	333.33
82	1	GRAPE	KI upcharge for Tangelo Poly Shell color to be applied to Strive Learn 2 #L2STP/NA/CAR. total of 2 items. Reference Quote #S17162577	333.33	333.33
			Sub Total		1,333.32



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<b>SALESPERSON</b>	<b>TERMS</b>	<b>EST. INSTALL</b>	<b>QUOTE VALID</b>
KIM ROBINSON	NET 10	/ /	06/09/17

#	QTY	PRODUCT	DESCRIPTION	SELL	EXTENDED
83	1		*Freight & Delivery Per NC State Contract	0.00	0.00
84	1		*Installation Per NC State Contract-Custom installation	0.00	0.00
85	1		*Freight & Delivery Per US Comm Contract	1,112.00	1,112.00
86	1		*Installation Per US Comm Contract	1,325.00	1,325.00

**TERMS & CONDITIONS**

**75% DEPOSIT NEEDED TO INITIATE ORDER ALONG WITH PO OR SIGNATURE.**  
**PBI INVOICES BASED ON PROGRESS OF A JOB (AS ITEMS ARE DELIVERED TO YOU).**  
**PLEASE SPECIFY ONE DELIVERY IF ONLY ONE CHECK CAN BE CUT.**  
**STORAGE FEE OF \$350/WEEK WILL BE CHARGED ON GOODS HELD OVER 2 WEEKS.**  
**A 50% RESTOCKING FEE WILL BE CHARGED IF ORDER IS CANCELLED.**  
**A 4% SURCHARGE WILL BE ACQUIRED ON CREDIT CARD TRANSACTIONS.**  
**WE LOOK FORWARD TO DOING BUSINESS WITH YOU!!!**

**DEPOSIT REQUIRED 0.00**

ACCEPTED BY _____	SUBTOTAL.....:	99,222.14
DATE ACCEPTED _____	SALES TAX...:	6,945.52
	TOTAL	106,167.66